

Getting things done in data intensive inter-campus research initiatives

**A social network analysis approach to
understanding and building effective
relationships between researchers and
other university employees**



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Lisa Kaczmarczyk PhD Consulting, LLC
Lisa Kaczmarczyk lisa@lisakacz.com
Daniel Pinedo daniel@pinedo.org



The Program Evaluation

This was an exploratory mixed-methods external program evaluation for a large scale multi-institutional research project.



The Situation

- Student data to be collected across many academic divisions
- Significant amounts of sensitive or confidential data
- Student success initiatives will require non-traditional collaborations
- Desire to institutionalize initiatives

The Promise

Researchers and Student Affairs Personnel work as equal partners on:

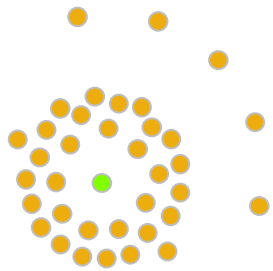
- Data Collection
- Development of student success initiatives
- Implementation of student success initiatives

The Focus

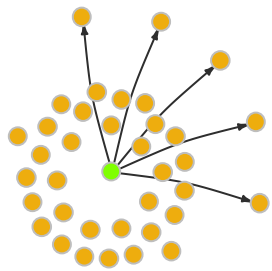
- Identifying the university personnel who must buy into the project
- Determining shared common understanding of the project's goals
- Understanding how well people trust one another

The Methods

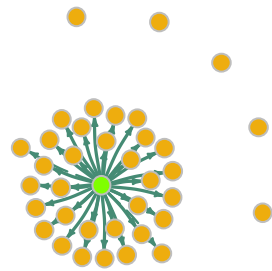
- On site visits, interviews, observations
- Social Network Analysis (SNA) to determine Connectedness, Common Understanding and Trust



- Project Leader
- Person Impacting Project
- Poor Trust



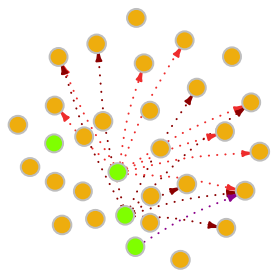
- Project Leader
- Person Impacting Project
- Ambiguous Trust



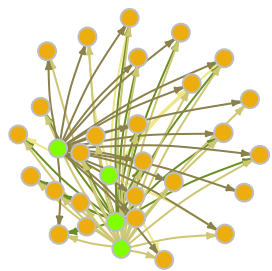
- Project Leader
- Person Impacting Project
- Strong Trust

Social Network Analysis Institution A

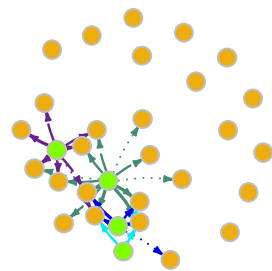
- Project leader perceptions of trust



- Project Leader
- Person Impacting Project
- Poor Common Understanding



- Project Leader
- Person Impacting Project
- Ambiguous Common Understanding



- Project Leader
- Person Impacting Project
- Strong Common Understanding

Social Network Analysis Institution B

- Project leader perceptions of common understanding



Benefits of the Social Network Analysis (SNA)

- SNA graphs became a deep reflective tool at each university
- Identified patterns of relationships
- Drew attention to how groups of researchers and staff interacted
- SNA graphs led to individualized personnel strategies for strengthening relationships

Making the Implicit Explicit

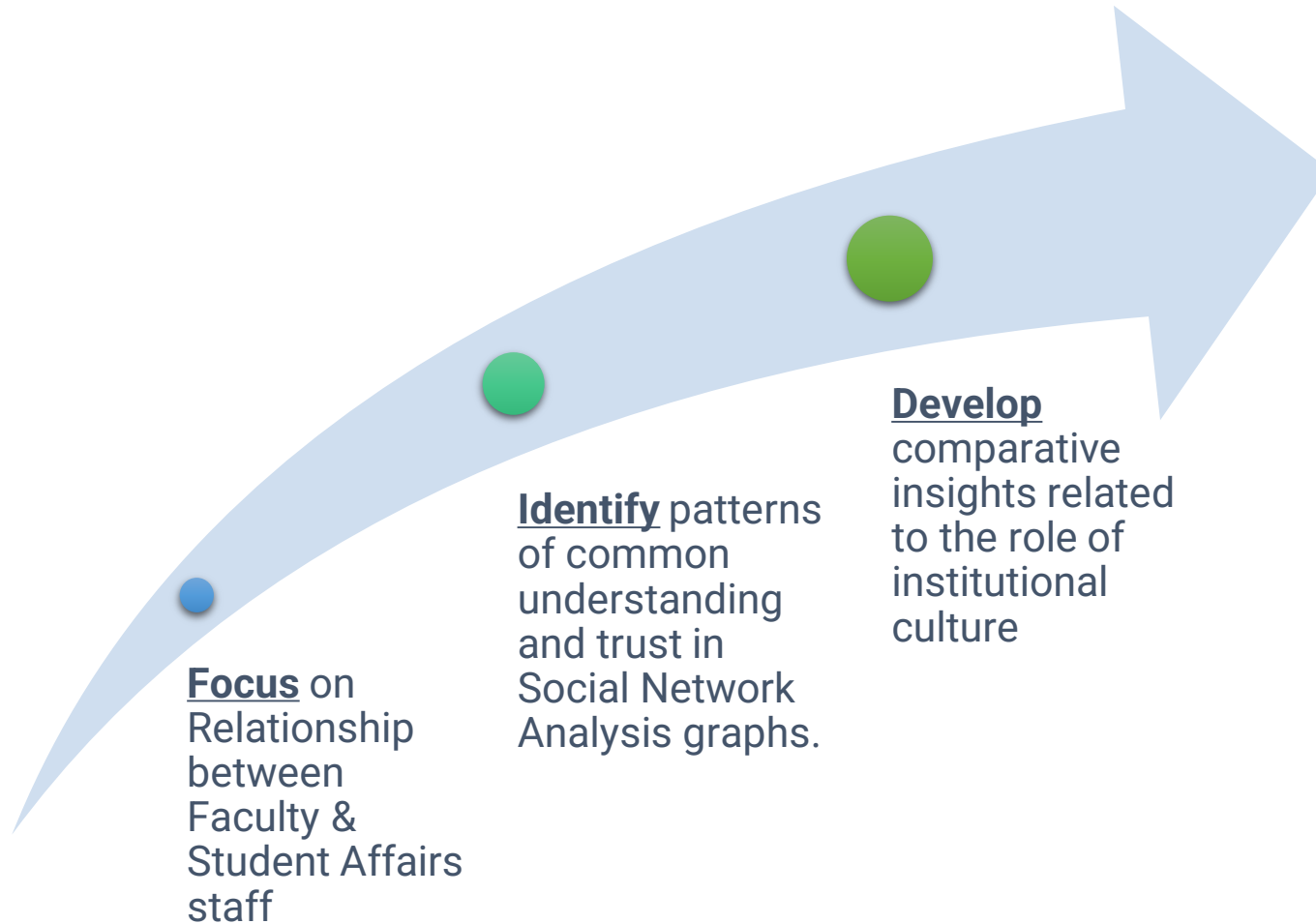
- SNA findings related to trust were consistent with institutional values such as high levels of trusting relationships at one institution
- Specifically, the findings accurately reflected faculty relationships with Student Affairs personnel
- Ambiguous Trust graph connections indicated either that the PI was unsure about how much to trust the person or that their level of trust was context dependent

Developing New Insights

- Project Leaders developed emerging insights while reviewing and discussing SNA figures which were related to the role of institutional culture. *Specifically:*
- Process of institutional decision making
- Autonomy vs. collaboration
- Ownership of innovations
- Communication norms
- Transactional vs Reflexive interactions



The Evaluation



Our Recommendation

Complete formal organizational culture analysis in order to understand and compare institutional culture insights and SNA findings

